

WINTER TERM	ECTS	SPRING TERM	ECTS
<i>BUSINESS ECONOMICS AND MANAGEMENT</i>		<i>BUSINESS ECONOMICS AND MANAGEMENT</i>	
Economics of Enterprise	5	Labour economics	5
Informatics	5	Economic Sociology	5
Mathematics Part I	5	History of Economic Thought	5
Principles of Economic Theory	5	Mathematics Part II	5
Principles of Management	5	Microeconomics	5
Economic History	5	Principles of Law	5
Macroeconomics	5	Econometrics	5
Marketing	5	Intellectual Property	5
Principles of Accounting	5	Corporate Finance	5
Principles of Finance	5	Forecasting and Planning	5
Statistics	5	Business Logistics	5
Ecology and sustainable development	5	Geo Economics and Regional Development	5
Political Sciences	5	Corporate Security	5
Philosophy	5	International Economics	5
Business Management	6	European Integration	5
Business Entrepreneurship	6	Principles of Entrepreneurship	5
Business Financing	6	Transport and Forwarding	5
Marketing Research	4	Trade	5
Production Management	4	Resources Management	6
Subcontracting	4	Strategic Management	6
Business Accounting	4	Human Resource Management	6
Commercial Law	4	Business Assurance	4
Business in Creative Industries	5	Innovation Projects	4
Innovations and Investments in Business	5	Business Quantitative Techniques	4
Business Projects Management	5	Organization Culture	4
Business Information Systems	4	Basics of Public Administration	4
Business Planning	4	Facility Management	4
Internationalization of Business	4	Business Processes	4
Corporate Social Responsibility	4	Digital Business	4
Organizational Behaviour	5	Eco Business	4
Quality Management	4	Motivation Analyses	4
		Marketing Organization	4
		Sustainable Development	4
		Corporate Security and Economic Intelligence	4
		Competitiveness of the Business Organization	4
		Management of SMEs	4

BUSINESS INFORMATICS AND COMMUNICATIONS		BUSINESS INFORMATICS AND COMMUNICATIONS	
Databases	6	Object- Oriented Programming	6
Internet Technologies	6	Operating Systems	6
Statistical Investigation of Dependences	6	Statistical Time Series Analyses	6
Computer Architecture	6	Economic Statistics	6
Planning and Organizing Sampling Survey	6	Development of Application Software Systems	6
Principles of Algorithms and Programming	6	Networks and Telecommunications	6
Theory of Statistics and Probability	6	Exploratory Data Analyses	6
Design and Implementation of User Interface	6	Business Intelligence Systems	4
Information Systems Design	6	ERP systems	4
Business Communications	6	Multi-Tiered Web Applications	4
Models for Internet Applications Development	6	Client- Server and Web Services Applications	4
Business Processes and Modelling	6	Information Technologies in Financial Systems	4
Programming in Database Systems	6	Design and Management of Integrated Information Systems	4
Systems for Strategic Corporate Management	6	Implementation Programming Models in Mobile Systems	4
Technologies for Web Systems Development	6		
ECONOMICS		ECONOMICS	
Economic Culture	6	Public Economics	6
Social Policy	6	Economic Policy	6
Human Resources	6	Industrial Relations	6
Microeconomic Theory	6	Demographic Analyses and Forecasts	6
Organizational Behaviour	6	Institutional Economics	6
Fundamentals of Social Audit	6	Company Culture	6
Philosophy of Economics	6	Investments in Human Capital	6
Introduction to Political Economy	6	Innovations	6
Economic Crisis	6	Political and Economic Systems	6
International Migration	6	Human Resources Development	6
Motivation at Work	6	Social Capital	6
Commercial Law	6	Macroeconomic Theory and Analyses	4
Risk Management	6	Global Economics	4
Business Strategies	5	Competitiveness of the Firm	4
Monetary Economics	6	International Strategic Management	4
Behavioural Economics	6	Quality Management Systems	4
Firm's Investments	5	Business Statistics	4
Business Ethics	4	Constitutional Economic Theory	4
Business Communications	4	International Marketing	4
Non-profit Organization Economy	4	European Union Law	3
Economics of the European Union	4		
Economics of SMEs	4		

MARKETING AND STRATEGIC PLANNING		MARKETING AND STRATEGIC PLANNING	
Competitiveness of Economic Systems	5	Communication Policy	6
Consumer Behaviour	5	Product Policy	6
Business Analyses and Forecasts	5	Price Policy	6
Planning and Programming in EU	5	Business Planning	6
Sales Management	5	National Structural Policy	6
Input- Output Analyses	5	Marketing Planning	6
Heuristic Methods	5	International Marketing	4
Digital Marketing	5	Regional Strategies and Programs	4
Distribution Policy	5	Strategy Implementation and Performance	4
Investments Planning	5	Business Culture and Ethics	4
Strategic Planning	5	“Markets, Investments and Marketing” – Simulation Game	4
Project Management	5	Marketing Control	4
Segmentation Targeting Positioning	5	Innovations Planning	4
Customer- Relationship Management	5		
Marketing Research	5		
MARKETING AND STRATEGIC PLANNING		MARKETING AND STRATEGIC PLANNING	
International Market Studies	6	International Management	5
International Trade	6	International Business Operations Part I	6
International Governance	6	International Finance	6
European Economy	4	Bulgaria in the Global Economy	5
European Economic Integration	4	International Tourism	4
Supply Chain Management	4	International Marketing Communications	4
Financial Markets and Forecasting	4	EU Trade Policy	4
Business Communications and Negotiations	4	International Business Operations Part II	6
Development Economics	4	International Payments and Risk Management	5
International Marketing	6	International Trade Financing	5
International Financial Management	6	International Trade in Services and Intellectual Products	4
International Pricing Practises	6	International Business Analyses	4
Monetary Unions	4		
Price and Pricing Policy	4		
European Union Institutions	4		
Corporate Identity and Image	4		
Research Policy and Innovation Management	4		
“Markets, Investments and Marketing” – Simulation Game	4		
System of Management Standards in International Business	4		
Managing Risks on Financial Markets	4		

FINANCE AND ACCOUNTING		FINANCE AND ACCOUNTING	
Banking	6	Tax Control	6
Monetary Theory and Monetary Policy – Level I	6	International Finance	6
Financial Accounting	6	Fundamentals of Cost and Management Accounting	6
Public Finance	6	Business Ethics	6
Accounting for Intangible Assets	6	Business Strategies	6
Performance Measurement and Reporting in Financial Institutions	6	Commercial Law	6
European Union Law	6	Banking Law	6
International Project Management	6	International Trade	6
Auditing	6	Management Accounting	6
Theory of Insurance	6	Social Security Finance	6
Local Finance	6	Financial Markets Law	6
Accounting for Social Security Enterprises and for Insurance Companies	6	International Accounting Standards	6
Bank Risk Management	6	Public Sector Accounting	6
Bank Accounting	6		
Stock Exchange Markets	6		
Global Strategic Management	8	Innovation Management	6
Cross-cultural issues in the European Human Recourse Management	8		
International Marketing	8		
International and Comparative Accounting Studies	6		
International Finance	6		
International Business Research Methods and Methods Team Consultancy Project	8		
Advanced Management Accounting	8		
Financial Management	8		
International Trade Law	6		
Strategic Management	6		
Global Economics	6		
Quantitative Methods in International Management	6		
International Business	6		
Global Supply Chain Management	6		
Marketing Management	6		
Project Management	6		
Tax Control and Tax Management	5		