YOUR COMPANY NAME AND LOGO

PITCH DECK template

### Mission statement

# THE PROBLEM



Problem 1



Problem 2



# THE SOLUTION





Feature or product 2



Feature or product 3

# PRODUCT

**FEATURE 1** explanation text.....

FEATURE 2 Text.....

0 -	
≡ КРЗ По	তি হ্ন 💷 13:53 дстанция 14 🛛 🔒
Active	Reactive
13.5 <sub>kw</sub>	<b>4.0</b> <sub>kVA</sub>
▲13.57 kW / ▼13.42 kW	▲ 4.50 kVA / ▼ 3.88 kVA
Consumption	View chart
25,000	
20,000	
10,000	+++++++++++++++++++++++++++++++++++++++
	Consumption for the last minute. 54 14:55:04 14:55:14 13:53:00 y: W Reactive Energy x: Sec / y: VA
Phase 1	View chart
Cos φ	0 0

# WHY NOW?

### **INDUSTRY 4.0**

Industry 4.0 is in full swing and manufacturers are desperate to cut costs through technology and connectivity

# **INTERNET OF THINGS**

## THE MARKET

\$23 bln.

Global market TAM

\$72.7 bln.

More specific market SAM



SOM

## **BUSINESS MODEL**



## **BUSINESS MODEL**



# **CUSTOMER SEGMENTS**







# COMPETITION

### LOCAL MARKET

#### . . . . . . . . . . .

### **EUROPEAN MARKET**

.....

**ADVANTAGES** 

### **ADVANTAGE 1**

ADVANTAGE 2

.....

**ADVANTAGE 3** 

.....

# TRACTION



Functional prototype

PILOT



Number of users/devices/installs, etc.

# PIPELINE

Company	Pick a Metric	Status
Client 1	38	Paying
Client 2	28	In talks
Client 3	20	In talks
Client 4	400+	In talks

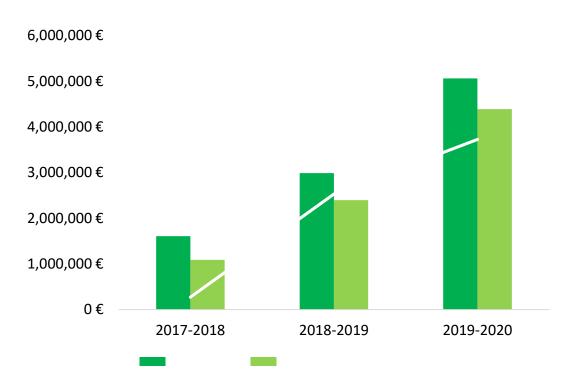
# PRODUCT ROADMAP

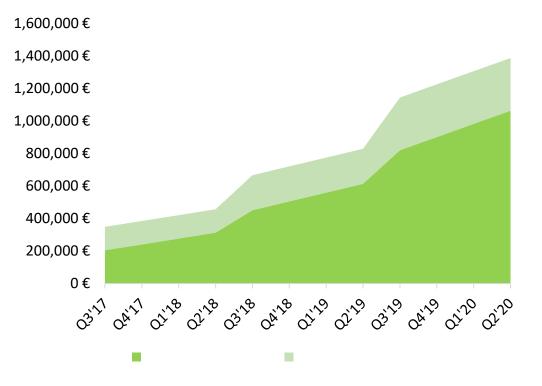
MVP	MARKET-READY PRODUCT		DTE CONTROL E OPTIMIZATION	MARKETPLACE	
H1 2017	H2 2017	H1 2018	H2 2018	H1 2019	
	LOT DBACK	IN-APP PAYMENTS	B20 PROD	-	

## FORECAST

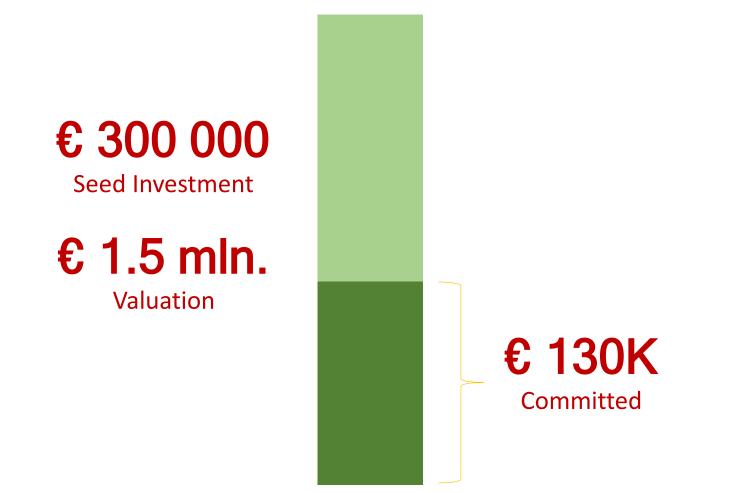
### Profit & Loss



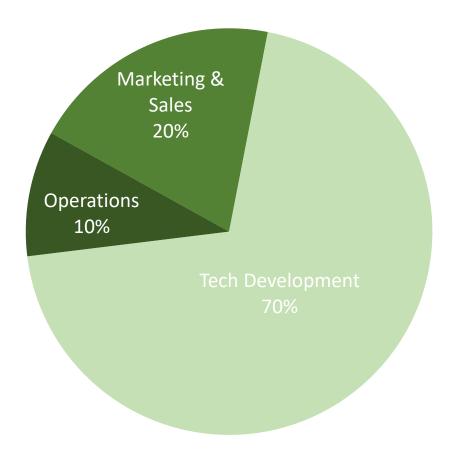




# **FUNDING ROUND**



# **INVESTMENT BREAKDOWN**



# TEAM





Contacts and Thank you! aaa@xyz.com